stone marine | services

PLANNED SERVICE AGREEMENTS (PSA)

Designed to give you peace of mind and financial predictability

www.stonemarineservices.com

PLANNING AHEAD

Unexpected repair costs and downtime can cut deep into your profits. Minimise the risk by being proactive with your maintenance planning. A Planned Service Agreement (PSA) provides you with a reliable maintenance program, built around your vessel's equipment, operational performance requirements, tailored to your budget.

How does a PSA work?

Predictability
Payments spread across the duration of the contract.

Guaranteed
Service engineer availability which can be up to 50% lower in cost than the OEM.

100%
Spare parts availability allowing certainty of operations.

BENEFITS

- Mid to long-term cost predictability
- Maximised uptime through proper maintenance and coordinated schedules
- Single source service across different equipment types
- Optimised spare parts handling, stored at our facilities to agreed fleet or unit stock levels
- Reduced administration costs for purchasing
- Certainty of operations
- Immediate dispatch and return
- Worldwide 24/7 support
- Fully insured

OTHER ADVANTAGES

- Personalised service
- OEM technical back up
- Recommendations for selective spares (alternatives to OEM supply)
- Immediate dispatch and return
- Worldwide 24/7 support
- Fully insured

WE CAN ALSO HELP WITH

- Asset Storage
- Pre-docking inspections
- Upgrades

OUR EXPERTISE

As a recognised independent propulsion repair specialist we provide a wealth of experience in the servicing and repair of most propulsion and marine equipment.

All work is guaranteed to OEM standards under our warranty provision.

COMMITTED TO EXCELLENCE

A Stone Marine Services PSA is a sound investment with operational and financial benefits for vessel owners, operators, defence and oil & gas clients who demand the highest level of service.

PROPULSION EQUIPMENT

DECK MACHINERY

CONTROL SYSTEMS

STEERING GEAR & RUDDER

STERN TUBE SEAL EQUIPMENT

PROPELLER REPAIR

SPARE PARTS

PROJECT MANAGEMENT

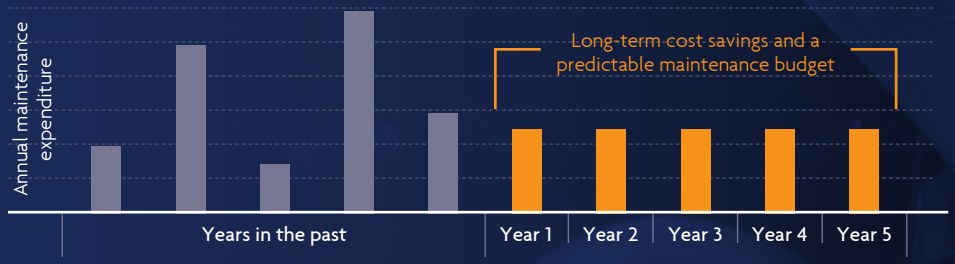
SHIPYARD COOPERATION AGREEMENTS

STORAGE SOLUTIONS

REALISE THE BENEFITS

Common to all service contracts is our close cooperation with the customer. Our PSA solution is designed around our client's requirements with reduced rates, improved planning, priority attendance and parts provision delivering real and measurable benefit.

Our client moved from fluctuating maintenance costs to a fixed discounted rate.



42% SAVING
on service attendance against the incumbent OEM

PRIORITY ATTENDANCE
RAPID DEPLOYMENT

Critical spares available
FAST

TRAINED & CERTIFIED
propulsion engineers and controls technicians

Charter availability
INCREASED

SINGLE SOURCE SOLUTION

Administration reduced by
OVER 50%

The benefits highlighted above have been adopted from an existing customer who has over 50 vessels in their fleet. The PSA is entering its second term after a successful 5 year programme.

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